

# CAN DSM WITHOUT USER ENGAGEMENT ACHIEVE ITS FULL POTENTIAL?



#### THE HARDWARE IS KNOWN



# BUT WHAT ABOUT THE USERS WHO TRIGGER ENERGY CONSUMPTION WITH THEIR ACTION?

#### **FACT**



## SENSOR BASED AUTOMATION CAN ONLY BE "A GOOD START"

#### **FACT**



"...behavior-based efficiency initiatives could unlock significant energy and cost savings..."

#### Research shows.....

## Findings and Recommendations 1)

Canadian utilities could realize significant benefits from investing in behavioural programs. If cost-effectively deployed across Canada's residential sector, utilities have the potential to

## KEY FINDINGS<sup>2)</sup>

- 1. People (Users) can be the solution rather than the problem
- 2. User preferences incorporated into development process
- User-involvement creates sense of ownership, hence personal interest in its success
- 4. Energy-saving achieved as a stated project goal
- Ability to correct user-identified faults during development increases probability of successful adoption of innovation.

## ...AND ANOTHER EXAMPLE

### Research shows.....



3)

#### ENERGI ENERGI -Environmental and Energy Reduction & Gurdon Institute- Environmental and Energy Reducti £22,000 ELECTRICITY = MONEY WHAT ELSE IS GOING ON? your idear here please UPDATE INCENTIVISATION SCHEME LIGHTING We conducted lighting trials in the large level 3 equipment room (323). Occupancy sensors were installed which turned lights off after 15 minutes if no All Departments are set an annual energy usage target. If we use movement was detected. Data was collected for 1 month with sensors and 1 month without. less than the target - we get a refund GURDON INSTITUTE ELECTRICITY USAGE: 5.076,279 kWh 2011 Actual usage 4.922.794 kWh 3.02% under target resulting in a refund of £10,613.50 2012 Target 2012 Actual usage forecast 4.674,458 kWh 56.23% Sunder target Lighting trials continue in Ahringer Lab and Piddini Lab. Both occupancy sensors and daylight harvesting most controls have been installed. Reducing energy use Reduces energy cost VENTILATION A specialist ventilation and energy consultancy company have been appointed to conduct. potential refund in 2012 of . an audit of our ventilation plant. · a feasibility study for improvement and energy savings £22,000 · recommendations for action 'The Cube' started the project 2 September and we expect them to take 2-3 months to complete their survey and report. bere Cooling has a seasonal effect... HOW SHALL WE SPEND THE MONEY (responsibly) - to benefit All Total energy used for this period: Re-Furnish and Revent the Tea room 291.517.6 kWh Outdoor furniture equal to 157,711 kg CO2. or £ 26,236.6 Standardised recycling bins

#### **FACT**



## ENGAGING THE USERS WILL INCREASE YOUR PAY BACK!

## **BUT HOW DO YOU DO IT?**

## **MOTIVATORS AND BARRIERS**

## **MOTIVATORS**<sup>4)</sup>

- Goal commitment
- Outcome expectancy
- Feedback
- Values
- Awareness, Dollars, social norms, regulatory pressure
- Gaming, competition

## **BARRIERS**<sup>4)</sup>

- Opportunity Cost
- Other priorities
- Inconvenience
- Habits
- Complacency
- Wrong perceptions
- Insufficient Knowledge

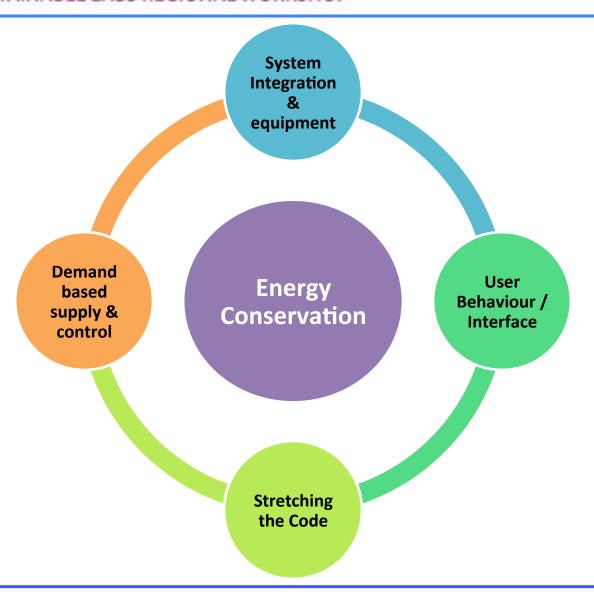
## THE INGREDIENTS



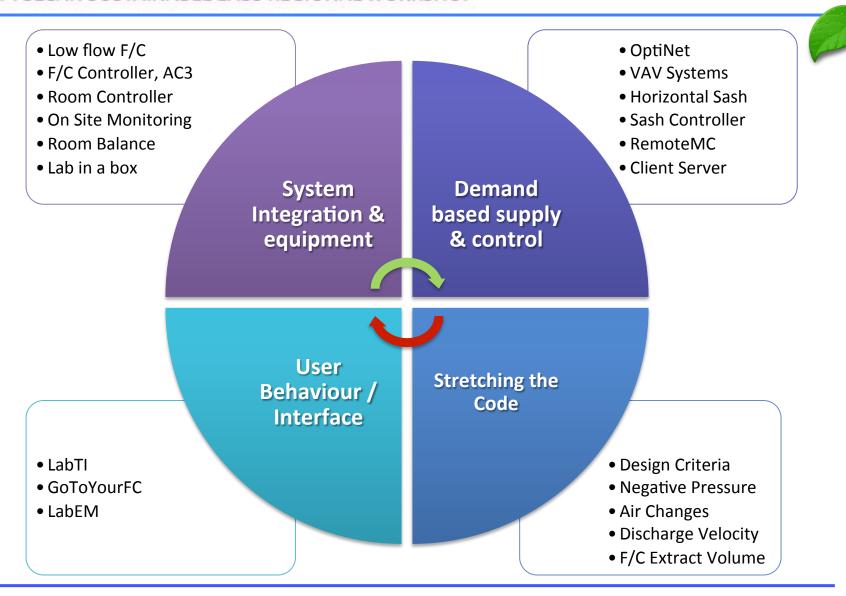


Laboratory Energy Management

#### 2014 SLCAN SUSTAINABLE LABS REGIONAL WORKSHOP

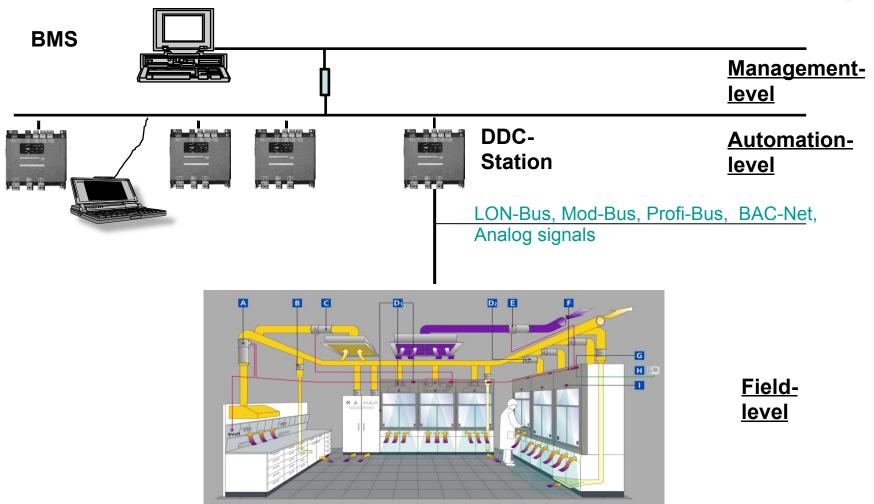


#### 2014 SLCAN SUSTAINABLE LABS REGIONAL WORKSHOP

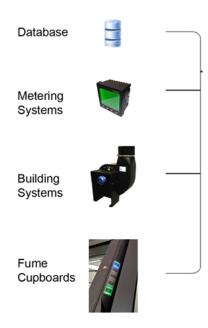


## Integration into the BMS System

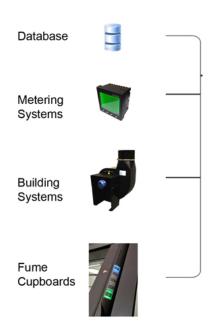


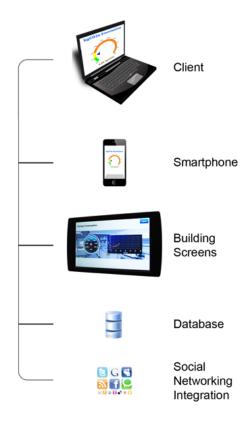




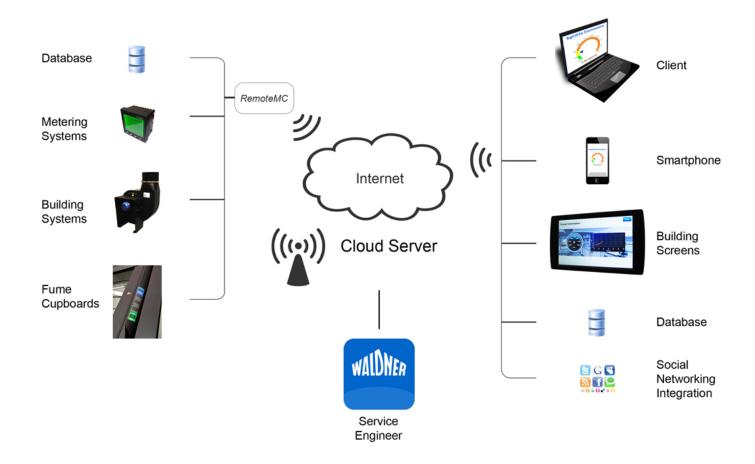














## **USER INTERFACE**

#### 2014 SLCAN SUSTAINABLE LABS REGIONAL WORKSHOP



Home

Alarms

Trend Data

kWh / CO2e

#### Laboratory in: FC - OFF

Extract Fan: 0.30 kW

Supply Fan: 0.00 kW

Chiller: 0.01 kW

Lighting: 0.42 kW

Sockets: 9.90 kW

Controls: 0.30 kW

Diesel Fuel: 162 Litre

Fuel Emmissions: 432.1 kgCO2e

#### kgCO2e Emmissions





9.22 kW



26.00 kW

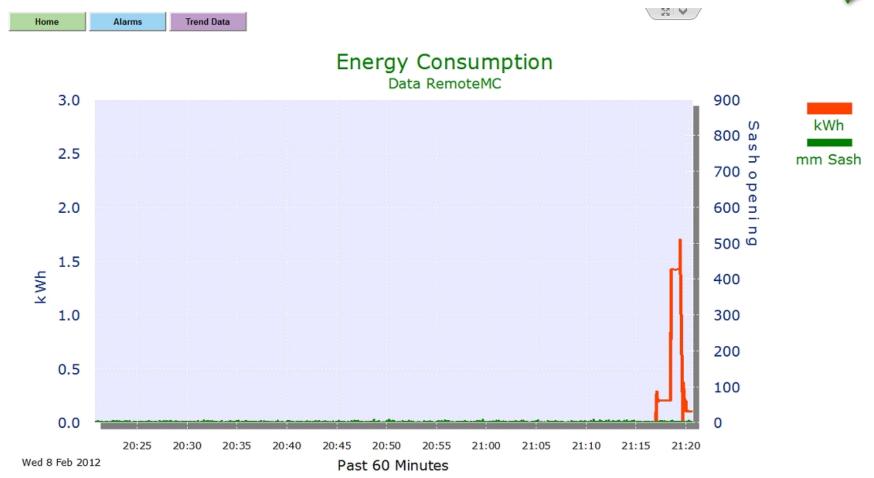




16.23 m3

#### 2014 SLCAN SUSTAINABLE LABS REGIONAL WORKSHOP











#### Fume Cupboard 1: Normal Operation

Today: 08 February 2012, 21:18:09

Trend Data kWh / CO2e Home Alarms

Fume Cupboard 1: Current extract rate: 206 m3/h 571/5 Setpoint extract rate: 203 m3/h 56 l/s Orrifice diff. pressure: 75 Pa Damper opening: 15.3 degrees Sash opening vertical: 2 mm Sash opening horizontal: Closed Face Velocity: 0.76 m/s 0.00 0.10 0.20 0.30 0.40 0.50 0.60 0.70 0.80 0.90 1.00



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Home







#### LabTI - Laboratory Touch Interface V1.0.0

Today: 08 February 2012, 21:20:10



Alarms

#### Laboratory is:



**Change Laboratory Status** 



Energy Consumption: 2.10 kWh



**Energy Consumption is GOOD** 

Trend Data

kWh / CO2e

Home







#### LabTI - Laboratory Touch Interface V1.0.0

Today: 08 February 2012, 21:15:46



Alarms

Trend Data

kWh / CO2e

#### **Laboratory is:**



**Change Laboratory Status** 



**Energy Consumption: 2.00 kWh** 



WELL DONE! See you soon!





#### Thank you for listening!

## REFERENCES

- 1) "Unlocking the Potential of Behavioural Energy Efficiency", Opower, White Paper, Arlington, USA, 2014
- 2) M Batey, R Bull, M Sepponen, "Living Lab: Successful Engagement on Energy Efficiency Through Participatory Innovation"; IREEN Project, De Montfort University, Leicester
- "Introducing Behavioural Change Towards Energy Use"; Gurdon Institute;
  University of Cambridge; Energy and Carbon Reduction Project, September 2012
- 4) Pulse energy; "Motivators and Barriers: Helping Commercial Customers become more energy efficient"; January 24, 2014